



Dear valued customer,

First of all, thank you for your interest in Sprint Nextel and in Nextel Direct Connect®. This signature product is critical to Sprint's position as the dominant player in the push to talk (PTT) and GPS solution categories. And, I want to state clearly and unequivocally that we are committed to Nextel Direct Connect, now and going forward. None of our national competitors can deliver a comparable solution set, so we aren't too surprised when they resort to misrepresentations and completely unfounded rumor to spread doubt among our customers and prospects. The latest ploy used by our competitors is that Nextel Direct Connect is "going away," which is simply not true. Allow me to present some factual evidence that should dispel this myth completely.

Quote from our President/CEO, Dan Hesse:

*"Nextel Direct Connect provides a differentiated experience for our customers, The Nextel® National Network (iDEN) is key to delivering Nextel Direct Connect. Sprint has invested significantly during the past two years and the network is performing at best-ever levels. Customers can expect to see continued investment and the introduction of new handsets to utilize the network's unique capabilities."*  
- 1/30/2008

Network Investment/performance:

- We have invested billions of dollars in the iDEN network over the past several years, adding thousands of cell sites to bolster capacity and coverage
- Our Nextel/iDEN network is performing at best-ever levels for dropped and blocked calls in the entire history of the network.
- We have made customer service our #1 priority in 2008 – increasing staff, improving processes, and enhancing customer loyalty and support programs such as dedicated Premier Care for business customers.

Device Launches:

- We have launched six new devices in the last seven months on our Nextel Direct Connect platform. Two devices on our iDEN platform and four devices on our EVDO Rev A platform.
- We plan to launch five more devices in the next six months on our Nextel Direct Connect platform. Four devices will be on our iDEN platform and one device on our EVDO Rev A platform.
- In the 4th quarter, we plan to launch a new BlackBerry on our iDEN platform that will have a full QWERTY keyboard and will be the first iDEN device with WiFi capabilities.
- We plan to launch an additional six Nextel Direct Connect devices in the first half of 2009.

Sprint Nextel Facts:

- #1 provider of wireless services to Business
- Largest selection of PTT/Rugged Mil-Spec handsets in the industry
- Market leader in PTT with an installed base of ~18M PTT subscribers
- Some of the most advanced PTT/GPS solutions in the marketplace with over 100 business applications – with and without GPS – certified for iDEN devices

It may disappoint our competition, but Nextel Direct Connect is not only here to stay but is expanding capabilities and options for the customer. Please speak with your Sprint Nextel representative and discover the right combination of products and services to meet your needs. And again, thank you for allowing Sprint Nextel to serve your business.

Sincerely,

Danny Bowman  
President—Nextel

#1 wireless provider to business claim based on survey of corporate-liable users. Handset claims based on publicly available information as of June 20, 2008. GPS claim based on independent data and number of carrier-billed solutions.